



# The Forum for Commercial Real Estate



## CENTRAL FLORIDA CHAPTER NEWS

December 2008—January 2009

Volume 2: Issue 10

### President's Message: Terry Delahunty



As we reach the end of the year – and a challenging year it has been for our industry – it is appropriate to reflect on the many successes

our group has enjoyed.

Specifically, the networking and educational benefits of NAIOP membership are clear. The extraordinary attendance that we attracted for the Bus Tour, Rumble, Golf Tournament and monthly educational

programs reached all time highs!

Also, the increase in our membership levels, both locally and on a national level, is recognition of the value which is placed on membership in NAIOP.

I hope that you will be able to attend our holiday lunch on Thursday, December 18, 2008, supporting the Great Oaks Village - an organization that provides care for children who have been removed from their homes due to abuse, abandonment

and/or neglect. Mayor Crotty will join us, as we are serenaded by the Great Oaks Village Choir. Please don't forget to bring a present!

Finally, I am pleased to announce our Chapter has established a Green/Sustainability committee. This committee will coordinate with the strong national platforms and will provide information and education to NAIOP members regarding the ever increasing requirement of commercial real estate development.

### Rumble Food and Wine Festival

The Central Florida chapter of NAIOP raised \$25,500 to benefit UCF's new Dr. P. Phillips School of Real Estate at its 11th annual "Rumble Food & Wine Festival" which drew 135 commercial real estate professionals to the Winter Park Farmer's Market on October 23. A full-tuition UCF Executive MBA scholarship valued at \$44,000 was auctioned for \$18,000 to benefit the Jim Heistand/NAIOP Endowed Eminent Scholar Chair at UCF's new Dr. P. Phillips School of Real Estate originally spearheaded by NAIOP Central Florida chapter. The scholarship was donated by the **Executive Development Center** at UCF's College of Business Administration. Special thanks to Bev Currin and the efforts of her crew to make this years event a success!



### 2008 Bus Tour

During the luncheon at the successful NAIOP Central Florida Developers' Bus Tour which drew over 130 attendees on September 25, chapter leaders presented a \$44,500 check to Dr. Thomas Keon, Dean of UCF's College of Business Administration, in support of its new Dr. P. Phillips School of Real Estate spearheaded by the local NAIOP chapter. NAIOP's check represented the latest installment of a total of \$564,500 donated to UCF in payment toward its \$600,000 multi-year commitment to be fulfilled next July. The new field of study at UCF follows major investments by Dr. Phillips Inc., the local chapter treasury, a number of chapter members and others. Thanks go out to Tony Fiorillo, the committee, bus captains and sponsors!



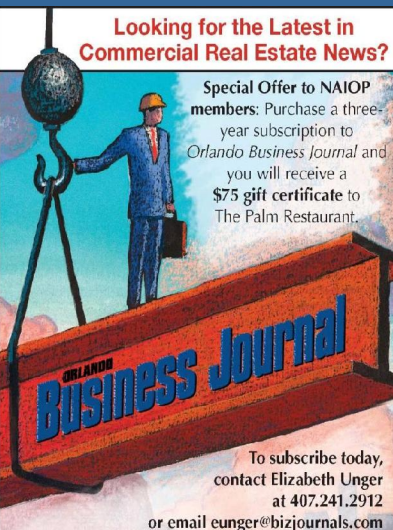
From left to right are: NAIOP chapter president Terry Delahunty; former chapter president and UCF alumna Nan McCormick; chapter president-elect and UCF alumnus Jeff McFadden; Dr. Thomas Keon, Dean of UCF's College of Business Administration; former chapter president and UCF alumnus Damien Madsen; former chapter president Mike Beale; and Dr. Randy I. Anderson, Howard Phillips Eminent Scholar Chair in Real Estate at UCF.

### Save the Date

- December Luncheon: Annual Holiday Luncheon featuring The Honorable Richard T. Crotty, Orange County Mayor and the Children's Choir from Great Oaks Village (Attendees are asked to bring a new unwrapped toy) - Marriott Orlando Downtown December 18
- Annual "Best of the Best" Awards Gala Sea World Orlando Ports of Call February 19



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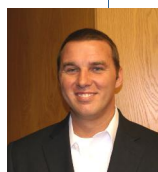


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### NAIOP NEWS BRIEFS:

● **Colonial Properties Trust's** Colonial Center 400 at TownPark located in Lake Mary has been named the first Leadership in Energy and Environmental Design (LEED)-certified office building in the Orlando market. Sweeping the U.S. Green Building Council (USGBC) scorecard with a perfect 28 out of 28 points attempted, Colonial Center 400 at TownPark earned the distinction of LEED Silver certification. "The High Performance Workplace<sup>®</sup> is driven by our commitment to providing excellent resources for our clients and driving down the costs of maintaining and operating our office buildings," said **Sandy Chace**, Senior Vice President of the Colonial Properties Trust Florida Office Portfolio.

● **Keene Construction Company**, Maitland, announced that **Chad Birchard** was promoted to construction services representative. Birchard's responsibilities include corporate marketing, pre-construction services and business development initiatives. Ranked as one of the nation's largest retail contractors, Keene specializes in grocery-anchored retail, shopping centers, lifestyle centers, department stores, as well as distribution, office buildings and flex space.



Birchard



● **William M. Dillard**, CEO of **Mechanical Services, Inc. (MSI)**, an EMCOR company, presented a \$93,172 check to Frontline Outreach, Inc. President Arto Woodley, Jr., during ceremonies at the 24<sup>th</sup> Annual MSI-Frontline Outreach Golf Tournament Benefit held October 17 at Orange County National Golf Center & Lodge. The company and its numerous business associates have contributed over \$518,000 to-date to the Orlando-based charitable organization.

● Altamonte Springs-based **Tilt-Con Corporation** received the coveted national 2009 Robert Aiken Innovation Award for outstanding tilt-up innovation company-wide from the Tilt-Up Concrete Association (TCA). One of the founding fathers of site-cast tilt-up construction, Aiken is credited with the concept of casting panels face-up to enable superior craftsmanship in architectural finishes. A case in point is the highly-innovative 1800 Military Trail Parking Garage, an award-winning, 4-story, 174,000-square-foot facility recently completed by Tilt-Con in Boca Raton, FL. In addition, Tilt-Con also received five prestigious 2009 Tilt-Up Achievement Awards for: the 1800 Military Trail Parking Garage; the new LEED-certified, 7-story, 227,546-square-foot Boca Village Corporate Center; the 109,952-square-foot University of St. Augustine Academic Building; the 1.2 million-square-foot Winter Garden Village Retail Center, Winter Garden, FL; and the 90,240-square-foot Palm Beach Community Center Bio-Science Building, Palm Beach Gardens. With annual revenues totaling \$100 million, Tilt-Con is ranked as the nation's largest tilt-up concrete constructor by *Engineering News-Record* magazine.



**Woolpert, Inc.** recently acquired the firm of *Miller, Einhouse, Rymer & Boyd*, an Orlando landscape architecture, civil engineering and land planning firm that has been providing services to private developers throughout Central Florida. MER&B boast recent projects such as Reunion Resort & Club and The Harmony Community Development District. Woolpert's staff of over 90 professionals provide civil engineering, planning, surveying and GIS services in their Orlando and Miami offices.

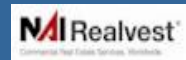


### Welcome New Members!

**Michael L. Bobroff**, *Metro Orlando Economic Development Commission*;  
**Jerry Devon**, *RREEF*; **Jennifer Donahoe**, *J. Raymond Construction Corp.*;  
**Galen Gritzer**, *LMG Construction Services*; **John Murphy**, *LMG Construction Services*;  
**Raymond Romano**, *CB Richard Ellis, Inc.*; **Joseph L. Rossi**, *Grubb & Ellis*;  
**Christopher Sproles**, *CB Richard Ellis, Inc.*; **Amanda L. Thayer**, *Grubb & Ellis*; and  
**Peter Walker**, *Austin Outdoor*

## Thank You!

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